



# FENIMORE

ASSET MANAGEMENT

Investment advisor to FAM Funds

NATIONALLY RECOGNIZED.  
LOCALLY ROOTED.

## WHO WE HELP

- Individuals
- Businesses
- Charitable Organizations
- Taft-Hartley (*Pension Plans*)
- Foundations
- Trusts/Endowments

## ACCOUNT TYPES OFFERED

- IRAs & 403(b) Plans
- Small Business Retirement Plans
- Custodial Accounts
- Individual Accounts

## PROVEN TRACK RECORD

**\$3.2 Billion in Assets Under Management**  
(as of 6/30/19)

**Investors in All 50 States**

**Noted Investment Research Team**  
Cited in *Barron's*, *Forbes*, *The Wall Street Journal*, and more

**Founded in 1974**  
Cobleskill, NY

**Independently Owned**

## SERVICE CENTERED AROUND YOU

### Together We:

- Identify Your Long-Term Investment Goals
- Develop an Individualized Investment Plan that Suits Your Needs

**In-House, Experienced Service Teams**  
Help Keep You on Track

### Educational Seminars

- Retirement Income Planning
- Saving for Retirement

## WAYS TO INVEST

### FAM Funds (Mutual Funds)

- FAM Value Fund (FAMVX)
- FAM Small Cap Fund (FAMFX)
- FAM Dividend Focus Fund (FAMEX)
- FAM Shareholder Services Team
- Initial Minimum = \$100

### Separately Managed Accounts

- Individual Stock Selection
- Fixed-Income Offerings
- Dedicated Relationship Manager
- Minimum = \$500,000

**COBLESKILL**  
384 North Grand Street  
PO Box 310  
Cobleskill, NY 12043

**ALBANY**  
4 Executive Park Drive  
Albany, NY 12203  
(near Stuyvesant Plaza)

**FENIMOREASSET.COM**  
**800.721.5391**

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